

A LETTER FROM THE DIRECTORS

When we opened the doors to our new home at Broad and Bainbridge Streets in May 2017, we knew we were beginning an exciting and promising chapter in our organization's history. For the first time since our founding in 1979, all of our programs would be under one roof, our capacity for medical and mental health would double, and we'd launch the region's first intensive outpatient LGBTQ program for substance abuse.

If you asked any members of our board or leadership team, we're confident they would tell you they were filled with an overwhelming sense of both pride and apprehension as they awaited the first reactions from our community members when they walked through the doors for the first time. Fortunately, as you have no doubt experienced for yourself if you've had the opportunity to visit us in the past year, the new building has quickly become a landmark within the community and one that is constantly filled with a myriad of individuals who rely upon the broad continuum of services being offered within our walls by our team of dedicated and passionate staff members. Whether it's to pay a visit to our food bank, take part in one of many support groups tailored to meet a vast range of needs or to simply attend a wellness visit in our primary care practice — the individuals we serve have diverse needs that we are committed to meeting through innovative and compassionate care.



One year later, as we reflect on this new chapter and all the changes that have come along with it, there is one constant that has remained ever present and steadfast throughout: our mission. Our organization will continue to grow, change and transform — as will those who lead and those we serve. But our commitment to providing comprehensive health and wellness services in an LGBTQ-focused environment, while preserving the dignity and improving the quality of life of the individuals we serve, is one thing that will remain the same as long as Mazzoni Center exists in the greater Philadelphia area.

Thank you for your continued support that makes all of this possible. It is your generosity that fuels us as we seek to achieve our vision of a community where everyone impacted by Mazzoni Center has a chance to thrive.

With infinite gratitude and hope, Mazzoni Center Directors

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FROM THE BOARD

When we reflect on this past year, we're struck with a sense of awe and admiration at the magnitude of what our incredible Mazzoni Center staff has accomplished — all in the interest of creating an environment where the individuals we serve can truly thrive. While the same has been true for every year we've been part of the Mazzoni Center community, this past year has, without question, been a milestone as it pertains to the realization of our mission.

In the pages that follow, you'll learn more about the services our dedicated staff provided to more than 35,000 individuals in 2018. While Mazzoni Center may mean something a bit different to each of them — and each of us — we are all grateful to call this essential organization, "My Mazzoni."

Thank you for your continued confidence in the Board of Directors, and your ongoing and bountiful support that makes the critical work being done, day in and day out, possible.

Board of Directors

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MAKING AN IMPACT ONE INDIVIDUAL AT A TIME

In 2018, we served 35,000 individuals across our entire continuum of care, through an ever-expanding range of services:







THE FOOD BANK
SUPPORTED MORE THAN

1,000
HOUSEHOLDS



AND DISTRIBUTED MORE THAN



10,500 BAGS OF FOOD









MORE THAN

700

PATIENTS BENEFITED FROM SERVICES OFFERED
BY THE BEHAVIORAL HEALTH DEPARTMENT



CONDOMS WERE DISTRIBUTED



MORE THAN 1,200

PATIENTS RECEIVED MEDICAL HIV CARE

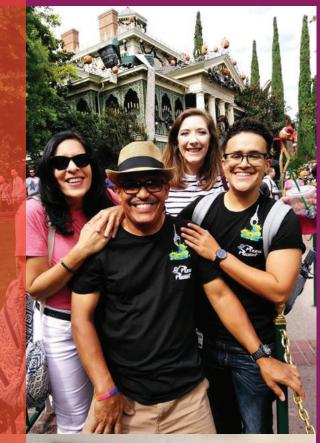


8,000

PATIENTS RESULTED
IN MORE THAN

22,000
VISITS TO MAZZONI'S
HEALTH CENTER

MORE THAN





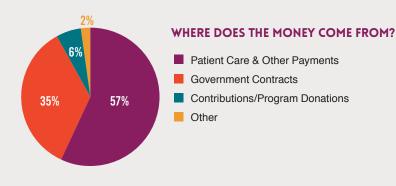
CHOOSING CELEBRATION OVER ACCEPTANCE

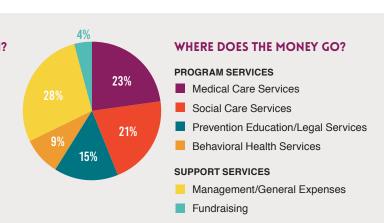
When Sandy and Luis' son, Jude, approached them to share that he was ready to undergo gender-affirming surgery, they knew it was the best decision for their son and immediately began to research their options, seeking out guidance on the best path forward for their family. A friend recommended Mazzoni Center, so Sandy and Jude made an appointment and traveled from New Jersey for an initial visit in September 2017. "From Morgan at the front desk, to Ahmaad, the support provided to my son and my family was something for which we will forever be grateful," said Sandy.

Thanks to Mazzoni Center, Jude was able to connect with Dr. Kathy Rumer, a leading surgeon in her field, who performed a successful chest masculinization surgery, as well as take advantage of support services pre- and post-operation to help him continue his transition in good physical and emotional health. Sandy continued, "When we looked at Jude after the surgery, we said to one another, that's what our child is supposed to look like. Everything fits now. Without Mazzoni, we wouldn't have had the resources we needed to make this possible."

FY2018 FINANCIALS

1 120 10 1 INANUIALS	Unrestricted	Temporarily Restricted	Total
REVENUE AND OTHER SUPPORT			
Government Contracts	\$5,926,579	\$ -	\$5,926,579
Grants	_	474,531	474,531
General Donations	305,853	12,875	318,728
Third Party Billing	9,672,858		9,672,858
Other Support	265,416	_	265,416
Special Events	201,393		201,393
Investment Income	111,313		111,313
In Kind Contributions	97,136	-	97,136
Rental Income	73,061		73,061
Subtotal	16,653,609	487,406	17,141,015
NET ASSETS RELEASED FROM RESTRICTIONS	567,227	(567,227)	
Total Revenue and Other Support	17,220,836	(79,821)	17,141,015
EXPENSES			
Program Services	11,297,037	_	11,297,037
Support Services	5,390,344	_	5,390,344
Total Expenses	16,687,380	-	16,687,380
CHANGE IN NET ASSETS BEFORE OTHER INCOME	533,456	(79,821)	453,635
OTHER INCOME			
Change in Value of Interest Rate Swap Agreement	102,101		102,101
	635,557	(79,821)	555,736
Net Assets - Beginning of Year	9,079,671	199,859	9,279,530
NET ASSETS - END OF YEAR	\$9,715,228	\$120,038	\$9,835,266





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\$50,000 AND HIGHER

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Independence Blue Cross Foundation
MAC AIDS Fund

\$25,000 - \$49,999

Athena Global Advisors Philadelphia Department of Public Health Teva Pharmaceuticals The Philadelphia Foundation

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Dan O'Neil by Paul O'Neil Ana & Joe Operhall by Lorraine Osinski

Daniela O'Keefe by Christine

Chevallier-Holmes

Simon P. by Linda Thoman Ron Powers by Lori Nettinga Alec Rammler Young & Greg Loveday on their Wedding by Elisabeth Bass and Ann Armato

Elisabeth Bass and Ann Armato Kai Rodriguez by Anonymous Judy Sharff by Scott Sharff

Scott Warren Sharff by Eric Malis Brian Taylor by Thomas Griggs Tom and Paul by Michael Flynn John Vassalotti by Christopher Young Jessica Vogel by Margaret Grace

We are grateful for contributions in any amount. This donor list reflects contributions from our generous supporters received during the period of July 1, 2017 through June 30, 2018. If you notice any error, please contact the Mazzoni Center Development and Marketing Department at 215.563.0652. Thank you.

MAZZONI CENTER 1.

MAZZONI CENTER COMMUNITY CHAMPIONS (THIRD PARTY FUNDRAISING TEAMS)

Mazzoni Center thanks all of the fundraising team leaders and members that provided over \$72,000 in cash support this fiscal year (July 1, 2017 to June 30, 2018). In order of highest contribution:

Stonewall Philadelphia Sports League –

2017 Prom

Russell Harris, Carmen Zinni, Friends, and Family -

Cabaret at the Cloister 13

Cherry Pop, Brandon Robert, MAC Cosmetics Staff, and Friends -

Code Red 2017

Independence Blue Cross Employees -

Toy and Coat Drive for Mazzoni Center's Emergency Needs Fund

Jack Cooper, Kevin Aldridge, and Friends -

2018 Mettathon

Michael Sweeney, Steve Betts, and Friends -

Boys in the City 2017

Philadelphia Parks and Recreation District 6 Youth -

Summer Camp 2017 Fundraising Challenge

Rainbow Rollers -

End of 2018 Season Celebration

Joel Bautista and Friends -

2017 Emergency Needs Fund Toy and Drive to Support Youth

SoulCycle with Flizabeth Grutzmacher and Friends -

SoulCycle "Code Red Ride" Fundraiser

Jackie Egitto and Friends –

The Yoga Garden Fundraiser

Bario Neal -

Fundraiser for Mazzoni Center's 2017 Emergency Needs Fund

Sabrina Small -

2017 Mutter Museum Art Show Exhibit

Mazzoni Center Care Services Employees -

Neshaminy Creek Brewing Company Fundraiser

Workshop Underground with Ruben Luna -

Workshop Underground Fundraiser

Employees of Philadelphia's Buffalo Exchange -

Emergency Needs Fund Fundraiser 2017

Jourdin Dewberry and Friends -

Rowan College GSA Bake Sale Fundraiser

Saint Joseph's University Pride Alliance

2018 Fundraiser for Mazzoni Center

Kelly Gallagher and Friends -

December 2017 Emergency Needs Fund Fundraiser

Hope Heffner-Solimeo and Friends –

Hope in the Stars Fundraiser

Philadelphia Bikram Yoga -

Hot Yoga Fundraiser

South Jersey Women for Progressive Change -

Fundraiser for Transgender Programs

Upper Dublin High School Students (Pennsylvania) -

No Place for Hate Fundraiser for LGBTQ Behavioral Health Services

A Yoga Fundraising Team -

2018 GlowGa

OUR MISSION:

TO PROVIDE QUALITY COMPREHENSIVE HEALTH AND WELLNESS SERVICES IN AN LGBTQ-FOCUSED ENVIRONMENT, WHILE PRESERVING THE DIGNITY AND IMPROVING THE QUALITY OF LIFE OF THE INDIVIDUALS WE SERVE.

Mazzoni Center

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Washington West Project Rapid Testing Clinic 1201 Locust Street Philadelphia, PA 19107 215.985.9206

